

SBA 504 LOAN INSTRUCTIONS AND APPLICATION



Dear Prospective Loan Applicant,

Thank you for your interest in our SBA 504 Loan Program and for the opportunity to consider your request for financing.

It's our hope that the program will prove to be of great benefit as you grow and expand your business. We strongly believe the that this is perhaps the best financing vehicle available to owners of small and mid-sized businesses who want to own their commercial property and/or expand or renovate existing property.

To assist you in completing the application we have included in the attached forms an application checklist listing all the documents you will need to submit. While we provide several forms for your convenience, there are several additional documents (i.e., financial statements, tax returns, etc.) that you will also need to gather and submit.

Our goal is to make the Loan Application Process quick and efficient so that you can get the assistance you need in a timely manner. Your assistance in completing the application accurately and thoroughly will enable us to give you a response quickly. As you prepare your loan application, should you have any questions about the process, please feel free to contact one of our Loan Officers for assistance. You'll also find a detailed explanation of each step of the Loan application process on our website at <a href="https://www.lonestarscc.org">www.lonestarscc.org</a>.

Thanks again for your interest in Lone Star and we look forward to hearing from you soon.

Dedicated to Your Continued Success,

Marlon D. Mitchell President Lone Star State Capital Corporation



### HOW TO COMPLETE THIS APPLICATION

To complete the loan application, you can either type the information directly into the PDF application forms via Adobe Reader or Adobe Acrobat, or you may choose to print the application forms and complete them by hand.

Hand written or type written applications can be scanned and emailed as an attachment, faxed, or mailed along with the other requested items (i.e. financial statements, tax returns, etc.)..

For application forms printed in Adobe or Acrobat, You can save the PDF file and send it as an email attachment; print and scan the PDF file and email them; print and fax the PDF file; or print and mail the hard copy. Whichever method you choose to submit the application, please include the additional documents requested to complete your application.

• The completed application and additional documents can be emailed to:

#### sba504@lonstarscc.org

You can print the PDF file and fax it (along with the additional documents) to:

(713) 641-3853

 You can also print the PDF file and mail the hard copy (along with the additional documents) to us at:

> Lone Star State Capital Corporation 5330 Griggs Rd. Houston, TX 77021

Should you have any questions or require any assistance at all in completing the application, please feel free to contact us at 713-845-2408.

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## LOAN APPLICATION CHECKLIST

In order to complete our analysis of your loan request and structure a financing package that meets your company's needs we need to review the information outlined below. Please note that all items must contain an original signature and date. If you have any questions about the forms or require assistance in completing them, please contact your Business Development officer.

I.	LOAN APPLICATION	III.	PERSONAL FINANCIAL EXHIBITS
	1. HBDI Application (enclosed), including the <b>Business</b> Profile and Management Profile. The Management  Profile must be completed by each partner holding 20%  or more Common Stock and/or Key management		1. <b>Personal Financial Statement</b> for all partners, owners with 20% or more ownership interest and/or key managers or guarantors (SBA Form 413 is enclosed)
	personnel.		2. Personal Budget Analysis (form is enclosed)
II.	BUSINESS FINANCIAL EXHIBITS		3. <b>Personal Federal Tax Returns</b> for three (3) prior years, including all supporting schedules and statements*
	1. Fiscal year-end Business Financial Statements for three (3) prior years		4. <b>Statement of Personal History</b> (SBA Form 912 is an attached file).
	2. Business Federal Tax Returns for three (3) prior years, including all supporting schedules and statements*	13.7	,
		IV.	MISCELLANEOUS AS APPLICABLE
Ш	3. <b>Interim Business Financial Statements</b> (year to date), current within 60 days of application date		1. Executed or Certified Copy of Buy/Sell Agreement
	4. Business Debt Schedule (forms attached)		2. Copy of Real Estate Purchase Agreement or letter of Interest.
П	5. Account Receivable and Accounts Payable Aging Reports (corresponding to dates of interim financial statements)		3. Description of Collateral
	6. <b>Month to Month Projections</b> for new or expanding businesses: provide minimum of one (1) year		4. Articles of Incorporation, Partnership Agreement, bylaws, etc
	projections by month, plus assumptions (forms attached)		5 IRS Form 4506-T (form attached)
	7. <b>Business Plan</b> (for new businesses or as requested)		6.Other:
		V.	AUTHORIZATION
			Lone Star authorization to Release information (form attached)

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504 Loan Application 533	0 Griggs Rd., Houston, Texas	77021 Office - (713) 845-2408 Fax -	(713) 641-3853 <u>www.lonestarscc.org</u> .		
Company Name:		Tax I.D #:			
Address:	City:	State:	Zip code:		
Principal in Charge:	Work phone:	Work fax:	Email:		
Secondary contact person:	Work phone:	Work fax:	Email:		
Cell phone (Primary):	Cell Phone (Secon	dary): Websi	te:		
Nature of business:		Date e	established:		
Type of business (check one): Proprieto	ship Corporation	S Corporation Partnership	LLC Other		
Name of Owner:	Title:		% of ownership:		
Name of Owner:	Title:		% of ownership:		
Name of Owner:	Title:		% of ownership:		
Name of Owner:	Title:		% of ownership:		
Number of current full time employees:	Projected new	employees within 2 years as a resu	ılt of this loan:		
BORRO	VING ENTITY INFORMATION	N (If Different from Operating Compa	any)		
Please complete the information below only an active business) that will hold title to the			pany or some other entity (other than		
Name:	Date I	Established: Tax ID	#:		
Address:	City:	State:	Zip code:		
Type of business (check one): Proprieto	ship Corporation	S Corporation Partnership	LLC Other		
Name of Owner:	Title:		% of ownership:		
Name of Owner:	Title:		% of ownership:		
Name of Owner:	Title:		% of ownership:		
Name of Owner:	Title:		% of ownership:		
AFFILIATE BUSINESSES (List an	y business owned by a princ	cipal who has 20% or more ownersh	ip in the operating company)		
Name of business:	Owner:		% of ownership:		
Name of business:	Owner:		% of ownership:		
Name of business:	Owner:		% of ownership:		
REFERENCES					
Bank name:	Account officer:	Phone:	Account #:		
Bank name:	Account officer:	Phone:	Account #		
Accountant:	Firm name:		Phone:		
Trade References	Contact Pe	rsons	phone		

		PROJECT INF	ORMATION				
Address of project:							
City:		State:	Zip code:	Coui	nty:		
Escrow Closing Date:	•			ne:			
What is the size of this building (se	quare feet)?	What percentage o	f the business will your business occ	upy?			
Are there any existing tenants that	t will remain in the l	building?   Yes   NO					
Do you intend to lease out any spa	ace? 🗆 Yes 🗆	NO If you answered yes to	either of the previous two questions,	complete the inforr	nation below.		
Tenant Name	s	quare Footage	Lease Expiration	Re	ent Amount		
		TOTAL PROJ	ECT COSTS				
PURCHASE OF EXISTIN	IG BUILDING OR I	EQUIPMENT	CONSTRUCTION	N PROJECT			
LAND / BUILDING ACQUISITION	l:	\$	LAND ACQUISITION		\$		
RENOVATIONS/TENANT IMPROVEMENTS		\$	CONSTRUCTION COSTS		\$		
MACHINERY & EQUIPMENT		\$	ARCHITECTS, PERMITS, & OTHER	R SOFT COST	\$		
PROFESSIONAL FEES		\$	MACHINERY & EQUIPMENT		\$		
OTHER		\$	OTHER		\$		
TOTAL		\$	TOTAL COSTS		\$		
CERTIFICATIONS AND REPRESENTATIONS							
sheet. Are there lawsuits pending agai Has the business or the principa	inst the business of als ever filed bank	the business or the principor the principals?   TYE  TYPES   NO	oals?   YES   NO   If yes, please   NO   If yes, please   Provide details on each;   YES   NO   If yes, please   NO   If yes, please	etails on a separa a separate sheet.	te sheet.		
Authorization and the following	Authorization and the following details:						
Original Amount: \$	Original Amount: \$ Date of Loan: Current Balance: \$ Status of Loan:						
CORRECT TO THE BEST OF MY	Y/OUR KNOWLED	GE. I/WE FURTHER AUTH	ANT, CERTIFY THAT THE INFORM DRIZE LONE STAR STATE CAPITA OBTAINING CREDIT REPORTS AN	AL CORPORATION	I (LSSCC) TO MAKE		
AUTHORIZED SIGNATU For LSSCC Internal Use Only:		DATE	AUTHORIZED SIGNATURE		DATE		
Date Recd:	Loan Officer:		Date Approved:	Date Declined:			



# **BUSINESS PROFILE**

Please answer the questions below or provide the information on a separate attachment.

_			
	Vho are your major customers?  NAME	CITY/STATE OR COUNTRY	PERCENT (%) SALES0.00.0
	Vho are your major suppliers?  NAME	CITY/STATE OR COUNTRY	PRODUCT PURCHASED
	Vho are your major competitors?  NAME	CITY/STATE OR COUNTRY	COMPETING PRODUCT
H	ow will the loan change or aid the g	rowth of your business?	
A	pplication Preparation. List the nam	ne and occupation of anyone who as:	sisted in the preparation of this form.
N	ame:	Occupation:	Fee Paid: \$
	r signing below, you certify the information y ny source and obtain credit and employment		complete. You authorize us to verify your statements wi a community property state.)



# **MANAGEMENT PROFILE**

A management profile must be completed by the proprietor, each partner, and each holder of 20% or more of common stock and/or key management. You may attach your education and employment history separately if preferred.

Name							
Date of Birth Place of Birth							
Are you a US Citizen 🗆 Yes 🗆 No (If NO, give Alien Registration No and Copy of Green Card)							
Are you a veteran? ☐ Yes ☐ No							
Current Residence							
Address							
	State/Zip						
County	From To						
Immediate Past Residence							
Address							
	State/Zip						
County	From To						
Education Institution (s)							
Dates attended	Degree(s)						
Employment History for Prior 10 Years							
Employer Location	on						
	nTo						
Responsibilities							
	on						
Position From	nTo						
Responsibilities							
Additional Information							
<ol> <li>Are you presently under indictment, on parole or on probation?          □ YES □ NO     </li> <li>Have you ever been charged with or arrested for any criminal offense</li> </ol>							
other than a minor motor vehicle violation?	□ YES □ NO						
3. Have you ever been convicted of any criminal of minor motor vehicle violation?	fense other than a ☐ YES ☐ NO						
If "YES" is answered for any of the questions, please provide the details on additional pages.							
Date:Signature:							



## **BUSINESS DEBT SCHEDULE**

Furnish the following information on all installments debts, contracts, notes, and mortgage payable. Indicate by asterisk (\*) items to be paid by loan proceeds and reason for paying same. Present balances should agree with latest balance sheet submitted. Do not include accounts payables or accrued liabilities.

BUSINESS NAME			Date	Sign	nature		
Creditor Name and Address	Original Date	Original Amount	Present Balance	Interest Rate	Monthly Payment	Maturity Date	Collateral/Security
		7	30.000		- cayc.	3,00	,

TOTAL PRESENT BALANCE

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## **MONTH-TO-MONTH PROJECTIONS**

Please submit month-to-month projections covering any interim period through year-end, plus projections for two fiscal years. You may use this form and/or your own statement. Attach assumptions that the projections were based upon on a separate sheet.

BUSINESS NAME					DATE PER			PERIOD	PERIOD COVERING				
		_				_						_	
MONTH	1	2	3	4	5	6	7	8	9	10	11	12	Total
Total Net Sales													
Cost of Goods Sold													
Gross Profit													
VARIABLE EXPENSES													
Salaries/Wages													
Payroll Taxes													
Legal/Accounting													
Advertising													
Automobile													
Office Supplies													
Dues/Subscriptions													
Telephone													
Utilities													
Miscellaneous													
Total Variable Expense													
FIXED EXPENSES													
Rent													
Licenses/Permits													
Taxes													
Interest													
Other Expenses													
Total Fixed Expenses													
			•										
TOTAL EXPENSES													
		<u>r</u>	, ,			1	1	,	_	1	•	1	
Profit(Loss) before Tax													
Income Tax													
NET PROFIT													

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# **ASSUMPTIONS (Month-Month Projections)**

Please answer the questions below or provide the information on a separate attachment. 1. How will you achieve sales? 2. Who/What is your market going to be? 3. What are you major expenses and how will you control them? 4. Other: Signature \_\_\_\_\_ Date \_\_\_\_\_ Name (Printed) \_\_\_\_\_\_



## PERSONAL BUDGET ANALYSIS

Please provide the following information regarding sources and uses of cash during the calendar year and your projections for the current year. If a cash flow deficit exists, explain how the existing or requested debt will be serviced.

ıme		Individual Statement	Joint Statement
•	ANNUAL SOURCES OF CASH	PRIOR YEAR	CURRENT YEAR
	1. Salaries, commissions, bonus, or any other		
	income from employment (net)	\$	\$
	2. Rents received	\$	\$
	3. Dividends	\$	\$
	4. Interest Income	\$	\$
	5. Sales of assets	\$	\$
	6. Royalties	\$	\$
	7. Distributions from estates & taxes	\$	\$
	8. Cash distributions from business partnerships	\$	\$
	or joint ventures		
	9. Income tax refund	\$	\$
	10. Other sources of cash	\$	\$
	TOTAL CASH RECEIVED	\$	\$
•	ANNUAL USE OF CASH		
1.	Personal expenses (utilities, rent, household, etc.)	\$	\$
2.	Bank loans-principal and interest	\$	\$
3.	Other loans-principal and interest	\$	\$
4.	Insurance payments	\$	\$
5.	Income taxes not covered by withholding	\$	\$
6.	Other uses of cash	\$	\$
	TOTAL CASH USED	\$	\$
•	CASH FLOW SURPLUS (DEFICIT)	\$	\$
•			· · · · · · · · · · · · · · · · · · ·
	Signature	Date	

# Form **4506-T**

(Rev. January 2011)

Department of the Treasury Internal Revenue Service

## **Request for Transcript of Tax Return**

▶ Request may be rejected if the form is incomplete or illegible.

OMB No. 1545-1872

our au	tomated	n 4506-T to order a transcript or other return information free of cld self-help service tools. Please visit us at IRS.gov and click on "Cequest for Copy of Tax Return. There is a fee to get a copy of year.	order a Transcript" or call 1-800-908-99					
1a	Name first.	shown on tax return. If a joint return, enter the name shown	1b First social security number on to number, or employer identificati	ax return, individual taxpayer identification on number (see instructions)				
2a	If a joir	nt return, enter spouse's name shown on tax return.	2b Second social security num identification number if joint					
3	Current	t name, address (including apt., room, or suite no.), city, state	and ZIP code (See instructions)					
4	Previou	is address shown on the last return filed if different from line 3	(See instructions)					
		anscript or tax information is to be mailed to a third party (sucephone number. The IRS has no control over what the third pa		e third party's name, address,				
		ne transcript is being mailed to a third party, ensure that you ha these lines. Completing these steps helps to protect your priva		igning. Sign and date the form once you				
6		script requested. Enter the tax form number here (1040, 106	5, 1120, etc.) and check the approp	oriate box below. Enter only one tax form				
а	Retu chan Form	per per request. range request. range request, which includes most of the line items of a tages made to the account after the return is processed. Transport 1120, Form 1120A, Form 1120H, Form 1120L, eturns processed during the prior 3 processing years. Most respectively.	nscripts are only available for the fo and Form 1120S. Return transcripts	llowing returns: Form 1040 series, s are available for the current year				
b	asses	bunt Transcript, which contains information on the financial saments, and adjustments made by you or the IRS after the restimated tax payments. Account transcripts are available for m	turn was filed. Return information is	limited to items such as tax liability				
С		ord of Account, which is a combination of line item information tax years. Most requests will be processed within 30 calend						
7		ication of Nonfiling, which is proof from the IRS that you die	•	, , , , , , , , , , , , , , , , , , , ,				
8	after June 15th. There are no availability restrictions on prior year requests. Most requests will be processed within 10 business days							
		ou need a copy of Form W-2 or Form 1099, you should first c irn, you must use Form 4506 and request a copy of your retur		e Form W-2 or Form 1099 filed				
9	years	or period requested. Enter the ending date of the year or sor periods, you must attach another Form 4506-T. For requarter or tax period separately.						
inform matter	ation re	f taxpayer(s). I declare that I am either the taxpayer whose equested. If the request applies to a joint return, either husbaner, executor, receiver, administrator, trustee, or party on behalf of the taxpayer. Note. For transcripts being sent to	and or wife must sign. If signed by a other than the taxpayer, I certify	a corporate officer, partner, guardian, tax that I have the authority to execute				
C:	•	Signature (see instructions)	Date					
Sign Here	-	Title (if line 1a above is a corporation, partnership, estate, or trust)						
	•	Spouse's signature	Date					
For P	rivacy A	Act and Paperwork Reduction Act Notice, see page 2.	Cat. No. 37667N	Form <b>4506-T</b> (Rev. 1-2011)				

Page 2 Form 4506-T (Rev. 1-2011)

#### **General Instructions**

Purpose of form. Use Form 4506-T to request tax return information. You can also designate a third party to receive the information. See line 5.

Tip. Use Form 4506, Request for Copy of Tax Return, to request copies of tax returns.

Where to file. Mail or fax Form 4506-T to the address below for the state you lived in, or the state your business was in, when that return was filed. There are two address charts: one for individual transcripts (Form 1040 series and Form W-2) and one for all other transcripts.

If you are requesting more than one transcript or other product and the chart below shows two different RAIVS teams, send your request to the team based on the address of your most recent

Automated transcript request. You can quickly request transcripts by using our automated self help-service tools. Please visit us at IRS.gov and click on "Order a Transcript" or call 1-800-908-9946.

### Chart for individual transcripts (Form 1040 series and Form W-2)

#### If you filed an individual return and lived in:

Mail or fax to the "Internal Revenue Service" at:

Florida, Georgia (After June 30, 2011, send your transcript requests to Kansas City, MO)

**RAIVS Team** P.O. Box 47-421 Stop 91 Doraville, GA 30362 770-455-2335

Alabama, Kentucky, Louisiana, Mississippi, Tennessee, Texas, a foreign country, American Samoa, Puerto Rico, Guam, the Commonwealth of the Northern Mariana Islands, the U.S. Virgin Islands, or A.P.O. or

Austin, TX 73301

Stop 6716 AUSC

**RAIVS Team** 

F.P.O. address

512-460-2272

Alaska, Arizona, Arkansas, California, Colorado, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Montana, Nebraska, Nevada, New Mexico, North Dakota.

RAIVS Team Stop 37106 Fresno, CA 93888

Oklahoma, Oregon, South Dakota, Utah, Washington, Wisconsin, Wyoming

559-456-5876

Connecticut. Delaware. District of Columbia. Maine, Maryland, Massachusetts. Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania. Rhode Island, South Carolina. Vermont, Virginia, West

Virginia

**RAIVS Team** Stop 6705 P-6 Kansas City, MO 64999

816-292-6102

#### Chart for all other transcripts

If you lived in or your business was in:

Mail or fax to the "Internal Revenue Service" at:

Alabama, Alaska, Arizona, Arkansas, California, Colorado, Florida, Hawaii, Idaho, Iowa, Kansas, Louisiana, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico. North Dakota, Oklahoma, Oregon, South Dakota, Texas, Utah, Washington, Wyoming, a foreign country, or A.P.O. or F.P.O. address

**RAIVS Team** P.O. Box 9941 Mail Stop 6734 Ogden, UT 84409

801-620-6922

Connecticut, Delaware, District of Columbia, Georgia, Illinois, Indiana, Kentucky, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia, West Virginia,

Wisconsin

**RAIVS Team** P.O. Box 145500 Stop 2800 F Cincinnati, OH 45250

859-669-3592

Line 1b. Enter your employer identification number (EIN) if your request relates to a business return. Otherwise, enter the first social security number (SSN) or your individual taxpayer identification number (ITIN) shown on the return. For example, if you are requesting Form 1040 that includes Schedule C (Form 1040), enter your SSN.

Line 3. Enter your current address. If you use a P. O. box. include it on this line.

Line 4. Enter the address shown on the last return filed if different from the address entered on line 3.

Note. If the address on Lines 3 and 4 are different and you have not changed your address with the IRS, file Form 8822, Change of Address.

Line 6. Enter only one tax form number per request.

Signature and date. Form 4506-T must be signed and dated by the taxpayer listed on line 1a or 2a. If you completed line 5 requesting the information be sent to a third party, the IRS must receive Form 4506-T within 120 days of the date signed by the taxpayer or it will be rejected.

Individuals. Transcripts of jointly filed tax returns may be furnished to either spouse. Only one signature is required. Sign Form 4506-T exactly as your name appeared on the original return. If you changed your name, also sign your current name.

Corporations. Generally, Form 4506-T can be signed by: (1) an officer having legal authority to bind the corporation, (2) any person designated by the board of directors or other governing body, or (3) any officer or employee on written request by any principal officer and attested to by the secretary or other officer.

Partnerships. Generally, Form 4506-T can be signed by any person who was a member of the partnership during any part of the tax period requested on line 9.

All others. See Internal Revenue Code section 6103(e) if the taxpayer has died, is insolvent, is a dissolved corporation, or if a trustee, guardian, executor, receiver, or administrator is acting for the taxpayer.

**Documentation.** For entities other than individuals, you must attach the authorization document. For example, this could be the letter from the principal officer authorizing an employee of the corporation or the Letters Testamentary authorizing an individual to act for an estate.

**Privacy Act and Paperwork Reduction Act** Notice. We ask for the information on this form to establish your right to gain access to the requested tax information under the Internal Revenue Code. We need this information to properly identify the tax information and respond to your request. You are not required to request any transcript; if you do request a transcript, sections 6103 and 6109 and their regulations require you to provide this information, including your SSN or EIN. If you do not provide this information, we may not be able to process your request. Providing false or fraudulent information may subject you to penalties.

Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation, and cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You are not required to provide the information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. Generally, tax returns and return information are confidential, as required by section 6103.

The time needed to complete and file Form 4506-T will vary depending on individual circumstances. The estimated average time is: Learning about the law or the form, 10 min.; Preparing the form, 12 min.; and Copying, assembling, and sending the form to the IRS,

If you have comments concerning the accuracy of these time estimates or suggestions for making Form 4506-T simpler, we would be happy to hear from you. You can write to the Internal Revenue Service, Tax Products Coordinating Committee, SE:W:CAR:MP:T:T:SP, 1111 Constitution Ave. NW, IR-6526, Washington, DC 20224. Do not send the form to this address. Instead, see Where to file on this page.



### **AUTHORIZATION TO RELEASE INFORMATION**

I/We hereby authorize the release to HBDI all information that they may require for the purpose of a credit transaction. I/We further authorize HBDI to release such information to any entity they deem necessary for any purpose related to our credit transaction with them.

I/We certify that the enclosed information (plus any attachment or exhibits) is valid and correct to the best of my/our knowledge.				
NAME	SIGNATURE			
ADDRESS				
CITY	STATE/ZIP			
DATE	SOCIAL SECURITY NO			
NAME	SIGNATURE			
ADDRESS				
CITY	STATE/ZIP			
DATE	SOCIAL SECURITY NO			
NAME	SIGNATURE			
ADDRESS				
CITY	STATE/ZIP			
DATE	SOCIAL SECURITY NO			
NAME	SIGNATURE			
ADDRESS				
CITY	STATE/ZIP			
DATE	SOCIAL SECURITY NO			